

Correspondent Lending Matrix

Requirements:

Input your company's requirements of an applicant for a correspondent-lending relationship. Enter the value in numerals for columns 1-6. Enter 2-6 amounts in thousands.

The system will convert to \$K or \$M figure in the lender search/print pages. \$500,000 should be entered as "500" and will appear as "500K." \$1,500,000 should be entered as "1500" and will appear as "\$1.5M." Enter a "Y" in columns 8 or 9 if your company requires the item. If not, then leave it blank.

Listing Feature:

Bold vs. Standard (For a bold listing, contact your sales rep.)

Contact Info:

Company Name
Telephone number
Website
Contact Person
Contact Person's e-mail

Programs Offered:

Enter a "Y" to tell the broker/banker that you offer the service or program described in that column.

Products Offered:

Enter a "Y" to tell the broker/banker that your company offers correspondent lending for the loan product described in that column. For column 24, enter the minimum FICO score accepted by your company. Enter numbers only, 0-850.

« matrix: correspondent lending »

» website: scotsmanguide.com/correspondent

COMPANY NAME	REQUIREMENTS									PROGRAMS OFFERED						PRODUCTS OFFERED								
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
<p>This matrix should be used by mortgage brokers or bankers looking to develop a correspondent-lending relationship with a larger lender (aka sponsor). Correspondent lenders originate and fund loans in their own name and then sell the loan to a larger lender that will service or sell the loan. Use this matrix to find the sponsor whose minimum requirements, programs and products fit your company's needs.</p> <p>American Financial Resources Inc. 866-656-9728 www.afrwholesale.com CONTACT: Corey Dubnoff corey@afrmortgage.com</p>	2	500K	0	250K	500K	1M	25	Y			Y	Y	Y	Y	Y			Y						600
<p>Bofl Federal Bank 888-883-9672 www.boflfederalbank.com CONTACT: Darin Judis djudis@bofl.com</p>	2	2.5M	10M	500K	0	0	25	Y			Y			Y				Y				Y		660
<p>First Guaranty Mortgage Corp. 888-295-7899 www.FGMCcorrespondent.com CONTACT: Jeffrey Gibson jgibson@fgmc.com</p>	2	500K	300K	300K	500K	500K	0	Y	Y	Y			Y	Y	Y	Y	Y		Y	Y	Y		530	

Lending Territory: Choose from Nationwide; Nationwide except states listed; States listed; or International.

General Notes: Additional information about lending parameters, advantages of your company's correspondent-lending program, best method of contact, referral to your company website, etc. There is a 175 character limit, including spaces, in this field.